

SAP S/4HANA Sales - Functions and Innovations

Course Duration: 24 Hours

Course Code: S4H-SALES-FI

1. Course Overview

The **SAP S/4HANA Sales - Functions and Innovations** course is designed to provide participants with a deep understanding of the latest functionalities and advancements in the SAP Sales module. This program focuses on helping learners explore new innovations in order management, pricing, availability checks, billing, and analytics within S/4HANA. Delivered by **SSDN Technologies**, recognized as the **Best Training Company**, the course emphasizes real-world case studies and practical exercises to prepare learners for industry demands.

2. What You'll Learn?

- Core concepts of SAP S/4HANA Sales.
- End-to-end order-to-cash processes.
- Latest functions and innovations in sales management.
- Configurations for pricing, availability, and billing.
- Integration of SAP Sales with logistics and finance.
- Reporting and analytics for sales insights.

3. Target Audience

- SAP Sales and Distribution (SD) consultants.
- Sales process managers and business users.
- IT professionals working on SAP implementations.
- Individuals preparing for **SAP S/4HANA Sales Certification**.

4. Pre-Requisites

- Basic knowledge of SAP ERP or SAP S/4HANA.
- Understanding of sales and distribution processes.

5. Course Content (Modules)

Module 1: Introduction to SAP S/4HANA Sales

Module 2: Order-to-Cash Process in S/4HANA

Module 3: Functions and Innovations in Sales Management

Module 4: Pricing, Availability, and Billing Configurations

Module 5: Sales Integration with Logistics and Finance

Module 6: Reporting, Analytics, and Fiori Applications

Module 7: Best Practices and Case Studies

