

## C4H410 SAP Sales Cloud

**Course Duration: 32 Hours**

**Course Code: C4H410**

### 1. Course Overview

The **C4H410 Course – SAP Sales Cloud** is designed to equip learners with essential skills for implementing and managing sales processes using SAP Sales Cloud. Delivered by **SSDN Technologies**, recognized as the **best training company**, this course provides in-depth knowledge of lead and opportunity management, sales forecasting, pipeline management, and integration with other SAP solutions. It also prepares participants for the globally recognized **SAP Sales Cloud Certification**, boosting career growth in customer relationship and sales management.

### 2. What You'll Learn?

- Core functionalities of **SAP Sales Cloud Training**.
- Managing leads, opportunities, and sales forecasting.
- Sales performance management and reporting tools.
- Customization and configuration of SAP Sales Cloud.
- End-to-end knowledge to prepare for **SAP Sales Cloud Certification**.
- Integration of SAP Sales Cloud with other SAP solutions.

### 3. Target Audience

- SAP consultants and professionals in sales processes.
- Business analysts and CRM specialists.
- Sales managers aiming to streamline operations.
- Learners preparing for **C4H410 Course** certification.

## 4. Pre-Requisites

- Basic knowledge of sales and customer relationship management.
- Familiarity with SAP Cloud solutions is recommended.

## 5. Course Content (Modules)

**Module 1:** Introduction to SAP Sales Cloud

**Module 2:** Lead and Opportunity Management

**Module 3:** Sales Forecasting and Pipeline Management

**Module 4:** Sales Performance and Reporting

**Module 5:** Configuration and Customization in SAP Sales Cloud

**Module 6:** Integration with SAP S/4HANA and other systems

**Module 7:** Preparing for **SAP Sales Cloud Certification**

