

BR230 – Billing and Revenue Innovation Management (BRIM)

Course Duration: 40 Hours

Course Code: BR230

1. Course Overview

The **BR230 – Billing and Revenue Innovation Management (BRIM)** course provides a comprehensive introduction to SAP’s BRIM solution, designed to manage high-volume, subscription-based, and usage-based business models. This course covers the end-to-end BRIM process flow, including subscription order management, convergent charging, convergent invoicing, and contract accounting. Participants will gain insights into how SAP BRIM enables companies to drive new digital business models, monetize services effectively, and streamline revenue management.

2. What You’ll Learn?

- Understand the SAP BRIM solution portfolio and its architecture
- Explore the end-to-end BRIM process from order to cash
- Learn about Subscription Order Management (SOM) and product modeling
- Configure and manage Convergent Charging for usage-based billing
- Handle Convergent Invoicing for billing, aggregation, and invoicing
- Gain insights into Contract Accounting and Financial Customer Care (FI-CA)
- Understand integration scenarios with SAP S/4HANA
- Apply hands-on exercises to implement real-life BRIM use cases

3. Target Audience

- SAP BRIM Consultants and Billing Specialists
- IT and Finance Professionals working with revenue management
- SAP S/4HANA Consultants focusing on billing and invoicing
- Business Process Experts in subscription/usage-based business models
- Project Team Members implementing BRIM solutions

4. Pre-Requisites

- Basic knowledge of SAP S/4HANA business processes
- Familiarity with billing, invoicing, or revenue management concepts
- Prior experience with SAP FI/CO (helpful but not mandatory)

5. Course Content

Module 1: Introduction to SAP Billing and Revenue Innovation Management (BRIM)

Module 2: SAP BRIM Architecture and End-to-End Process Flow

Module 3: Subscription Order Management (SOM) – Product and Order Handling

Module 4: Convergent Charging – Pricing, Tariffs, and Usage-Based Billing

Module 5: Convergent Invoicing – Billing, Aggregation, and Invoice Processing

Module 6: Contract Accounting (FI-CA) – Financial Customer Care and Collections

Module 7: Integration of BRIM with SAP S/4HANA Finance and Logistics

Module 8: Hands-On Exercises and Business Case Scenarios